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Impact of Entrepreneurship in the tourism and Hospitality in Nigeria

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ABSTRACT: Unemployment has been one of the major challenge among the teeming graduates/youths in Nigeria.Tourism and hospitality sectoris a dynamic industry, a distinct field of activity, a component of economic and social lifethat offersmultiple opportunities for small but business development, also capital intensiveand highlycompetitive.Inthis regard, its connection with entrepreneurship takes economicdevelopment into accountthe oftouristdestinations.aimstocreatenew opportunity sustainablebusinesses byincreasingthecapacityand

willingnessofenterprisesto

develop,organizeabusiness,to manageriskand profit.Thispaper focuses on examining the impact of entrepreneurship in the tourism and hospitality industry in Nigeria.The researcher usedbothdescriptiveandexplanatory,themethodolog y isNarrative-TextualCase Study(NTCS)method,whichispreferredbecauseofth eabsenceofsequentialdatarelatedto

entrepreneurshipandsustainable economicgrowth. Questionnaires were administered as instrument for data collection and the findings revealed that entrepreneurshipintourismand hospitalityindustry are major employer of labour with prospects of creating smaller jobs, income generation and promote economy diversification. Conclusion and recommendations were further discussed.

Keywords: Entrepreneurship, Tourism, Entrepreneurship, Hospitality, Self-reliance

I. INTRODUCTION

Tourism and hospitality industry are people service oriented industry. The industry is pretty responsible for creating the needs, wants and desires for the potential visitors and tourists when the need arises. EntrepreneursintroducedtheconceptofTourismBusin esses that will support the needs of both tourists and visitors which is meant to complement their while away from their usual stay domicile.Entrepreneurshipplaysa vitalpart intransformingthesupplyofleisureandrecreationalop portunities(Chang, 2011). Entrepreneurshipisconside

redasacriticalfactorintourismdevelopment,bothl o c a l, regionallyandglobally.Khanka(1999)statedthat't ourismentrepreneur'isapersonoragroupofpersonspro ducingandmanagingtourismproducts.Tourismentrep reneurshiphasbeenrecognizedasthe basicway toprovidestrategicsupportformaintainingbusinessde velopmentespeciallyinrural areas.

Koh&Hatten(2014)identifiedtheprominenceofentre preneursintourismdevelopmentandclaimedthatthebi rthoftouristicbusinessis

notanactofnaturebutanactofthetourism

entrepreneur.Koh&Hatten(2014)claimedthatitisonl whentourismentrepreneursexista v society's environment, landforms, flora and fauna, historic artifacts. and cultural heritage enclavesbecometourismresourceswhichcanbe renovatedand transformedinto tourist attractionsanddestination. Tourismproduces agreat deal of profit, and it isthefastestgrowing sector in theworld.Currently,entrepreneurship, business developmentand innovation through SMEs are importantdriversforsuccessinthetourismandhospitali tyindustry, majorsources of jobs. Worldwided ynamis mandrapidevolutionin this industry, call for a new entrepreneurial approach, bothinnewbusinessdevelopment and existing businesses. The placeandroleof smallandmediumenterprisesinthe tourismandhospitality industry and their link to the socioeconomicdevelopmentoftheareashighlightedtouris entrepreneurshipdevelopmentopportunity asa m dynamicfactorinthedevelopmentoflocal communities. This paper premised on identifying the Tourism impact of and Hospitality entrepreneurship in the northeast, Nigeria. SMEs and tourism and hospitality in dustry, theroleofthis relationship in local economic dev elopment, toidentify themain elements ofthelink between entrepreneurship and Tourism and the elementsnecessaryforsmallandmediumenterprisesin thecurrenteconomy toincreasetheir competitiveness, improve efficiency and business acti vityinthisarea. Ananalysisoftheliterature, focusingon



the connection between these elements shows that the concept of

entrepreneurshipiscomplexasitincorporateselements frommany disciplines, evenif the entrepreneurial spiritemanates from personalities in the field, from the traits of successful entrepreneurs.

Linking informationprovidedby studiesinthefieldof statistics fortourism activity inNigeria County highlightstheimportanceofthesectorandofstudiesone ntrepreneurshipandSMEmanagement.

Entrepreneurshipisthe cornerstoneand at theheart ofthefree enterpriseeconomy(Popoola, 2014). Entrepreneurship isanactivity that involves the discovery, evaluation and exploitation of opportunities to introduce new goods and services, wa ysoforganizing, markets, processes, and raw materialth roughorganizingeffortsthatpreviouslyhadnotexisted (ShaneandVenkataraman,2000; Venkataraman, 1997). UNIDO-Moreover, studiesby Nigeria,2012showthatMicro,Smalland

MediumEnterprises (MSMEs)hasthepropensity todrivetheNigerianEconomy,anddatarevealthatthere are currently

over17millionMSMEsemployingover31millionNig erians.MSMEsaccountfor

over80% of enterprises that employ about 75% of the Ni geria's total workforce, and

thereforeformulatingandeffectively

implementing MSMEs friendly policies represents inn ovative ways of building the capacity to engage in entrep reneurial activities and creating job opport unities thus, playing a central and invaluable role in helping Nigeriar ealize its quantity advantage.

TheConceptofEntrepreneurship

With profound changesin recentyears the environment in which entrepreneurship developsshouldbebasedonanentrepreneurialspirittha tistheessentialfoundationtosatisfy theeconomic, social, environmental and cultural needs of society. The complexity of the concept gives rise to a multitude ofdefinitions fromdifferent perspectives. Thus, JBSay (1860) states that "the entrepreneur extracts economic resources in an area with low productivityandintroducestheminanareawithhighpr oductivityandyield".Schumpeter argues that innovation is the driving force not onlyof capitalism but also of economic progress in general and that entrepreneurs are agents of change in the economy. Inthis context, the function of the entrepreneur can be defined a sacombination, inaninnovative way, of several factors, togeneratevalueforthecustomer, superiorreturnsforfi

rms, wealthfor the economy, through creating jobs and developing innovations.

AstudybytheResearchInstituteforSMEsGuardianLif e,NewYork,quotedbyPortfolioshowsthat"Entrepren eursorientedtowardssuccess,ownersofsmallbusiness es,representaspecialcategoryofindividuals,inquisitiv e,highlymotivatedandwhocareaboutwhathappensar oundthem.Theymanagetokeeppersonalandprofessio nalgoalsinbalance,learnfromothersandareconstantly tryingtolearnfromothercompanies'goodpractices".

AccordingtoastudybytheGuardianLifeSmallBusines sResearchInstitute,quotedbyBusinessInsider,allbusi nessmenhavesixpersonality

traitscommonofwhich:teamwork, interestin newenabling them to improve their business, createnewproducts, passion being a priorityoverexperience.

Withtime, someresearchersexplained entrepreneurial spirithrough the relationship with national culture (Sh ane, 1995; McGrath, MacMillan and Scheinberg, 1992 and Mueller and Thomas 2001), while others focused on the entrepreneurial environment (Meredith, Nelson 19 82 Zimmerer and Scarborough 2005). Indefining entre preneurship, the following

canbeincluded:innovation,recognizingopportuniti es,riskmanagement,action,resourceuse,addedvalue. However,DavidssonandWiklund(2001)suggestthatr egionalvariationsinthelevelofentrepreneurialactivity areinfluencedbyculturalvalues.Theyarguethat"thede terminingfactorsaretheculturalandeconomic".

SewellandPool(2010)defineentrepreneurshipbyfocu singon"desire,motivationandskills"astraits"necessa rytostartandmanageasuccessfulbusiness".Hansen,S hraderandMonlam(2011)statethat"thedefinitionofe ntrepreneurshipvariesbasedonwhatopportunityisdef inedas".KobiaandSikalieh(2010)emphasizeidentific ationofentrepreneurshipasinnovation.

Itbecomesevident, therefore, that any definition should includemandatory elements relating to both the individ ual characteristics

of the entrepreneurand environmental opportunities. The term tends to be associated with economic develop mentand the welf are of society. Entrepreneurs investig ating these transformations createnew channels for eco nomic activity and employment. No business looks like another and no entrepreneur could not think like one anot her. Hence, entrepreneurs hip is an ecessary ingredient in the complex process of economic development, servin gasacatalyst formarket transformation and providing n ewopport unities for economic growth, employment, le ading to grow thin in come per capita. To address the issu eofunemployment government planst ocreate 5 mjobs by 2015 through the National Enterprises Development Programme (NEDEP) and the Nigerian Industrial Revo lution Plan (NIRP).



Theaimsoftheprogrammeswillbeactualizedthrought heestablishmentofmicro,smallandmediumenterprise sinthe774localgovernment areas based on comparativeand competitiveadvantages. NEDEP developed with was the objectiveofaddressingthemajorchallengesmilitating againstMSMEsgrowthanddevelopmentacrosstheco untrytogenerate employment (MASARI, 2014).

AccordingtoAganga(2013),theMinistryofIndustryT radeand Investment through SMEDANprocessed over

1000businessplansbyvariousMSMEscooperativesac rossthecountryforfundingaddingthatthetargetwastop rocessabout10,000businessplansfrom MSMEcooperativesin2013asemploymentgeneration strategy. Lack of employable skills is a major contributing variable to the problem of unemployment in all parts of the world and especially in Nigeria.

Early stageofEntrepreneurshipinNigeria

Entrepreneurshipstartedwhenpeopleproducedmorep roductsthantheyneeded,assuch,theyhadtoexchanget hesesurpluses.Forinstance,ifablacksmithproducedm orehoesthanheneeded, heexchangesthesurplushehad withwhathehadnotbutneeded; maybeheneededsome vamsorgoatetc.hewouldlookforsomeonewhoneeded his

productstoexchangewith.Bythisway,producerscame torealizethattheycanconcentrate

intheirareasofproductiontoproducemoreandthenexc hangewithwhattheyneeded.Sothroughthisexchange ofproducts, entrepreneurshipstarted. Atypical Nigeria nentrepreneur isaselfmademanwhomightbesaidtohave strong willtosucceed, hemightengagethe servicesof otherslike: friends, mates, in-laws etc. tohelphiminhiswork or production. Through this way, Nigerians in the olden dayswere engaged in entrepreneurship. Nigeriawastraditionallyanagriculturalcountry, provi dingthebulkofitsownfoodneeds and exporting avariety of a gricultural goods, notably palmoil,cacao/cocoa,rubber,and place groundnuts(peanuts).Atthistime,the calledNigeria hadentrepreneurswhohadthe entrepreneurialmind-setprevalentatthetime.The peoplesofHausa,Ibo,YorubaandBenin allhad their entrepreneurs(13th-19thcentury),who own wereexposed toentrepreneurship opportunitiesoutsidetheir areas.The native Hausashadastuteentrepreneurs managed who workerswithskillsin tanning,dyeing,weaving,andmetalworking whichwerehighly developed. The Hausas have long been famous for wide-ranging itinerant trading, wealthy and merchantssharedthehighestsocialpositionswiththep

olitically

powerfulandthe highlyeducated.InHausaland,entrepreneurialsuccess inIslamisnotmerelymeasuredby the end resultbut also by the way and means of achieving them (Ebo 2012).

TheIbosalso specialized in buying and selling goods and haveperfected their entrepreneurial expertiseininventory

control, management and distribution which up till to da remainedtheirprevalentway y,has ofentrepreneuring. The Yorubas are predominantly

dwellerswhopracticedsmall-scale,domestic town andare agriculture wellknownastradersand craftspeople.

Sincethe13thcentury, Yorubaartistshavebeenproduci masterpiecesof woodcarving ng andbronzecasting.LiketheIbos,thefinishedproducts were tradedonas business ventures andenterprises.

Development Current ofEntrepreneurshipinNigeria

Theroleofgovernmentinentrepreneurshipdevelopme ntinNigeriabecamesignificantonlyaftertheNigeriaci vilwar(1967-70). Since the mid-1980sthere hasbeenanincreased commitmentofgovernmenttoentrepreneurship

aftertheintroduction developmentespecially oftheStructuralAdjustmentProgram(SAP)in1986.A ddedtothisistheestablishmentof the Employment NationalDirectorateof (NDE), NationalOpenApprenticeshipScheme (NOAS) and,the

SmallandMediumEnterpriseDevelopmentAssociati onof Nigeria

(SMEDAN)(Thaddeus, 2012).Fundamentally

theNigeriangovernmentpromotes

entrepreneurialculture

throughinitiatives that build business confidence, posit ive attitude, pride insuccess, support and encouragement of new ideas, soc

ialresponsibility, providing technological supports, encouraging interfirmlinkagesand promotionofresearchand development.

Intheearly

2000s, entrepreneurshipstudies were introduced into th eNigerianeducational systemespecially inhigherinstitutionsasamandatorycourse. The Entrepr eneurshipDevelopmentCentre

(EDC), which has the objective offacilitating different tradesandencouraging

studentsofhigherinstitutions(especially

inscience, engineering and technological (SET)) to

acquireentrepreneurial, innovative, and managements kills,wasestablished.TheCentre's goal is to self-reliance, makethe graduates createjob



opportunities forothers and to generate wealth (Thaddeus, 2012). He continuedthat entrepreneurshipdevelopment in Nigeriabecamesignificantonly aftertheNigeriancivilwar.Attheendofthewarthe2nd NationalDevelopmentPlan focusedonthe developmentof the 3Rsobjectivesof Reconstruction.RedevelopmentandReconciliation.The activitiesintheplan challenged/tasked theingenuityand inventiveskillof theindividuals. Thisearly periodwitnessedaneconomicdevelopmentideology ofindustrializationasthe ultimate source of economic growth, and industrialization itself as the productof technical progressandinvestment. Technical progressor capitalg rowthontheotherhandisseentobe а functionof, andtheresultof, entrepreneurialeffort.Inparticular, evidence from the developedworldindicatesthateconomicgrowthisentir elyduetothequalityandefficiency of the entrepreneur. Thus after independence in 1960 the rewastheneedbythegovernment of Nigeria topromote indigenousentrepreneurs. The Governmentneverlosessightof the tripartite relationship betweenentrepreneurship, industrialization andeconomicgrowth. Entrepreneurshipisoftencarriedoutby microandsmallscalebusinessesandtherefore SMEDAN's thedevelopment focus on is ofmicro,small medium-scaleenterprises and (MSMEs)whereitcoordinatesandintegratesMSMEactivitiesin ordertodeveloptheirfull potential and competitiveness (Thaddeus, 2012). pastfortyyearsor Inthe so, the government had established various supportinstitutions specially structured to provide succorand to assist SME stocontendwithsomeofthehurdlesalongtheirgrowthpath.Some ofthesespecializedinstitutionsincludethe NigerianIndustrial DevelopmentBank(NIDB),theNigerianBankforCo mmerceandIndustry (NBCI),the NationalEconomic ReconstructionFund(NERFUND). the NigerianExport-ImportBank (NEXIM), the National Directorate of Employment(NDE),IndustrialDevelopment CoordinatingCentre (IDCC),PeoplesBank,Community Banks, Construction Bank, Family EconomicAdvancementProgramme(FEAP),State SMEschemes,the MinistriesofIndustry NigerianAgriculturalandCooperative DevelopmentBank(NACDB),BOI[bank0f industry]

etc. These support institutions and other incentive screa thegovernment ted by notwithstanding, policy instability andreversalsinadditiontohighturnoverandfrequent changesingovernmenthaveimpactednegatively ontheperformanceoftheprimary institutionsresponsibleforpolicy formulation, monitoring and implementation resulting distortionsinthemacroin economicstructure, lowproductivity anddismalperformance of SMEs (Nwachukwu, 2012).Other major problemswhichhave contributed to the poor performance of SMEsinclude: limited accesstolongtermcapital, highcost of even shorttermfinancing,poor partnership spirit,dearth of requisite managerialskillsandcapacity, illegallevies, streeturch ins" harassments, overdependenceonimportedrawmaterialsandspareparts,p oorinterand intra-sectoral linkages that make it difficult for the SMEs to enjoyeconomies of scale production, bureaucratic bottlenecks and inefficiency intheadministrationofincentivesthat discourageratherthan promoteSME growth, weak demand for products arisingfrom low and dwindlingconsumerpurchasingpower.incidenceofm ultiplicity of regulatoryagenciesand taxesthathavealwaysresultedinhighcostofdoing businessandpoorcorporategovernance andlowentrepreneurialskillsarising frominadequateeducationalandtechnicalbackground formanySME promoters (Nwachukwu, 2012).

EntrepreneurshipDevelopment and GovernmentInterventions

Nigeriaasacountryhasnumerousbusinessandinvestm entpotentialsduetotheabundant,

vibrantanddynamichumanandnaturalresourcesitposs esses.Tappingtheseresources requiretheability toidentify potentially usefulandeconomically viablefieldsofendeavors. Nigerianshave made their marksindiverse

fieldssuchasscience, technology, academics,

business and entertainment (Nkechiet.al, 2012). Thus, entrepreneurship activities and innovative ingenuity in Nigeria have developed enterprises in the following areas: agricultural/agro-allied activities where there are foodstuffs,restaurants,andfastfoodvending,etc.Inthe areaofsolidminerals,thereare

quarrying,germstonecutting,polishingandcrushinge ngineering.Inpowerandtransport, there are power generations, haulage business (cargo and passengers). In the areaof informationandtelecombusiness,therearemanufactur



ingandrepairsofGSMaccessories

and the printing and selling of recharge cards. In hospital itvandtourismbusiness, there are hotels, accommodation, resort centers, film and home video production: oil and in gas business, there are construction and maintenance of pip elines, drilling, refining bye-products. In the area of environmental and waste management there refuse collection/disposal, business, is recylcement and drainage/sewage construction jobs. In the area of financialbankingservices, there is banking, insurancea ndstocktrading. Inengineeringand

fabricationwork,therearemachinesandtoolsfabricati ons.Thereisalsothebuildingand construction, wherethereareplanand design services and material sourcing (Agbeze, 2012). Inspiteofthefactthatentrepreneurshipdevelopmentha sbeenregardedasthebulwarkfor

employment generation and technological development in Nigeria, the sector never the less

hashaditsownfairshareofneglectwithconcomitantun pleasantimpactsontheeconomy.

Againstthisbackdrop, entrepreneurshipwhen and if gal lantly developed in Nigeria will take

itsprideofplaceinquelling

unemploymentandthusgenerating

employmentamong Nigerian youthsespeciallythegraduatesandonceagain,placeth eeconomyonaproperfooting (Nkechi et.al,2012).

Moreover, Ogundele and Abiola (2006), revealed that the wide-spread level of unemploymentinthecountry

couldhavebeenminimizedifNigeriansofvaryingageg roups

andbackgroundswereexposedtoentrepreneurialeduc ation, training anddevelopment across levels.The questfor producinggreatanddynamic

economy,inthe21stcentury,ifNigeria is nottobeleftbehindthe restoftheworldinthe marchtowardspropensitydemandsthatall

handsmustbeutilizedto

produceentrepreneurialeducation,training and developmentforthe generalpopulace. Inaddition,Tende

(2014) asserted that government policies and programs promote entrepreneurship and investment in

newventures.However,hefoundoutthat

Nigeria'sgovernment

creditpoliciesandprogramshave

nosignificanteffectonthe development of entrepreneurs in the country. Theeconomicbenefitsofyouthparticipationinthedeve

lopmentprocessarevariedandhave a multipliereffectsonthenationaleconomy.

Sinceyouthsconstituteabout70% of Nigeria's population, the nation cannot achieved evelopment wh entherearemostly idleand unproductive. Thisis basis for their productive engagementin entrepreneurship (Lemo. 2013).Furthermore.overthelastdecadeorso.variousef fortshadbeeninitiatedby the governmentandother stakeholderstoprovide employmentfor theyouthsinNigeria. These includetheprogrammesonUniversalBasicEducation, Eradication, Agricultural Povertv Development, Economic Empowerment and Develop ment, Commodity Marketingand Development, as wellasPresidentialInitiatives, such as the YouWin Programme. Besidethis, the NationalDirectorate of Employment(NDE)groomsunemployedyouthsand vocational retired personsin skills. entrepreneurship/business development,laborbased works, rural employment promotion and job placement guidance and counseling. The FederalGovernmentearmarkedonN100BillionTextil eRevivalFundfor theCotton,Textile andGarmentIndustries.whichusedtobeamong thelargestemployersoflabourinthe country.TheSmallandMediumEnterprisesDevelopm entAgency ofNigeria(SMEDAN)was establishedtopromote thedevelopmentofthe MSMEssectoroftheNigeriaeconomy. Tremendousoutcomeshavebeenrecordedfromitsvari ousprogrammes, including the Entrepreneurship Development Programme. The Public Works and Women/YouthEmpowerment Scheme (PW/WYE) waslaunchedby the Federal Government to create immediate employment opportunities for women and youthsinlabour-intensivepublic works.Tobe

implemented in partnership with the state & local governments and the private sector these hemeis expected to generate 50,000

privatesector, theschemeisexpected togenerate 50,000 skilled

jobsand320,000unskilledjobopportunities.Itisacomp onentoftheSubsidy Re-investment and Empowerment Programme(SURE-P).

The YouthEnterprisewithInnovationinNigeria (YouWIN) programme isa collaborationof theFederalMinistriesofFinance,CommunicationTec hnology andYouthDevelopmentto organizeanannualBusinessPlanCompetition(BPC) foraspiringyoungentrepreneursin

Nigeria.Theprogrammewillprovideaone-

timeEquityGrantof1million—N10millionto 1,200selectedaspiringentrepreneurstostart/expandth eirbusinessconceptsandmitigate



startuprisks; and to further generate some 80,000--110,000newjobsfor unemployed Nigerianyouths overathree-year period. Inaddition, the Niger Delta Amnesty Training Program mehasbeenengagedinthetraining ofvouthsatvariousinstitutesinGhana. SouthAfrica.the Philippines.Russia.Ukraine.India and elsewhere. Also. morethan5,000youths havebeen enrolled in formal educational institutionsandvocationalcenterswithinandoutside country.Todate, 5,000 over the beneficiarieshavegraduatedinsuchskillfieldsasweldi ng&fabrication,entrepreneurship, pipe-fitting, &plumbing, oil drilling, electrical carpentry installation, ICT, and marine- related vocations. Petroleum TechnologyDevelopment Fund The (PTDF) was established to promote and upgrade petroleumtechnology andmanpower developmentthroughresearchandtraining of Nigeriansasgraduates, professionals, technicians and c raftsmeninthefieldsof engineering, geology,geosciences, management, economics and relevantfieldsinthe petroleumand solid minerals sectors, here and abroad. TherearevariousMicro-Finance Schemesproviding financialservicestothepoorwho are traditionallynotservedby conventionalfinancialinstitutions.Currently,thereare 873Micro-Financebanks(MFBs)inNigeria, employing morethan12,000Nigerians.Theircombined portfolios include 905,099 and 8,241,706 borrowers and depositors respectively. TheNYSCVenturePriceCompetitionwasintroduced by theCBNtosensitizeandcreate awarenessinNigerianyouths,awakentheir entrepreneurshipexpertise, andorientate serving youthcorpsmemberstowardsseeking alternativeemploymentoptions, in particular, selfemployment.The N200billionCommercial AgricultureCreditScheme(CACS)financeslargetick the agriculturalvaluechain, in projectsalong et additiontotheolderAgriculturalCredit GuaranteeScheme(ACGS). Todate.theCACShasdisbursedN158.39billionfor20 projectsownedby 3 175 private promoters and 27 State Governments and th eFederalCapital Territory (FCT), with 5,910 jobs created.

TheNigeriaIncentive-BasedRiskSharingSystem for AgriculturalLending(NIRSAL)isa

partnershipoftheCentralBankofNigeria(CBN) through which funds has been made available to support young entrepreneurs, UNIDO andAlliance fora GreenRevolutioninAfrica.Itwasdevelopedtoboostac cessto bank financing for agriculture by de-risking the agricultural and financial value chains through theadoption ofrisk-sharing approaches. TheN200BillionRefinancing/Restructuring ofSME/ManufacturingFundistoenablebanks refinanceandrestructuretheirexisting loanportfoliostoSMEsandmanufacturingfirms.So far, the scheme hasimprovedstaff strengths, capacity utilizationandturn-over 499 of benefitingcompanies. The Power& AviationInterventionFund(PAIF)hasdisbursedsome N144.60billiontoDepositMoney Banks(DMBs)for10powerand11aviationprojectsas wellasgeneratednumerousjobs. TheN200billionSmall&MediumScaleEnterprises Guarantee Scheme (SMECGS) of the CBN promotesfurther SMEaccesstocredit.Inbarely twoyears, thescheme has disbursed over N1 billion to 20qualifiedapplicants, with the attendant boosts in theirbusinesses and employment generation. The EntrepreneurshipDevelopmentCentres(EDCs)were setupinthesixgeo-politicalzones (South-West, South-South, South-East,North-West,North-Centraland North-East)tobridge gapsinvariouselementsofyouthentrepreneurshipdev elopment.Todate,over102,000 youthshavebenefitedfromtheinitiative.

Sincegovernmentcannotsolelycreateforall youths and others, there are imperatives for private sector-driven entrepreneurial development. These includered uction incrime and soci alvices, improving economic conditions for business viability, guaranteed future fort hecountry and improved self-worth of Nigerian Youths.

Prospects and Challenges of Entrepreneurship Drive in Nigeria

TotackletheproblemsofNigeria'seconomicdevelop ment,concertedeffortbemadeto fashionoutatruly Nigerianeconomicsideology,andthattheNigerianGo vernmentshould improvetheentrepreneurial frameworkconditions togalvanizeNigeria'stotal entrepreneurial activities towards improved national economicgrowth and development. Smallandmedium-

scaleenterprises(SMES)especially

entrepreneurialactivitieshaveplayed

importantrolesinthedevelopmentprocessinmostofthe developedeconomies, and proved tobe one of the mostviable sectors with economics growth potentials. SMES have sucha crucial role top lay in the development of an economy that they cannot be ignored by the government.



Ehis

andFrank(2013)

arguesthatgovernmentmustdeveloppolicies toremove theproblems of entrepreneurship and Nigeria's economic development and enhance the growth of the economy. Since Nigeria's political independence in 1960, the country has been working tire lessly

toachieveeconomicindependence.Severalpoliciesai medatcapacity

building and utilization has been introduced by both civi lian and military regimes in the country.

Anotherfocusintheliberationprogrammeistheongoin g massiveprivatizationcampaignof

g massiveprivatizationcampaignof publicinstitution,whichisagainaimedatattractingfore igninvestmentwiththehopethat

thiswouldhelpincreaseeconomicactivity andbring inmuch-neededrevenuetoaccelerate

economicgrowth. It cannot be overemphasized that entrepreneurship development is the appropriate

programmetosolvetheproblemsofeconomicdevelop ment.Jobshavetobecreated by and for thepeople.Entrepreneurshipisa valuable factorof production andshouldbe seen distinctly andasvaluableasanyofthebasicfactorsofproduction(1 and,laborandcapital).

Increasing the supply of entrepreneurs implies increasing the products they produceenterprise. By innovative processes and/or products, en

trepreneurscreatejobsforthemselves andothers.Entrepreneurshipdevelopmentprogramm ealready startedinNigerialate1980s. Whenwellfundedby

thegovernment,someoftheEntrepreneurshipdevelop ment programmes(EDPs)

havehadsomemeasuresofsuccess.However,many problemsmilitate against he development of smallscale industries/enterprisessector.This is discussed as problems of skilled manpower and technical knowhow,finance and capital, marketing, administrative policies and support, corporate

entrepreneurshipenablingenvironmentand women and entrepreneurship (Ehis andFrank, 2013).

Furthermore, the best approach to entrepreneurial nationhood for Nigeria is through entrepreneurs hipeducation that cuts across the entre spectrum of the education system from primary school to university as well as in the informal system. Actualizing this will imply a definitive national philosophy of education that emphasizes self-reliance with entrepreneurs hip at the core (Ubong, 2013).

TourismandHospitalityIndustry in focus Since

 $ancient time spee ple have traveled, with different motiv\\ ations, but the idea of$

outingorexplorationappearedmuchlater.Thecontent ofthetermtourismisacomplexone, inliterature itisconsidered aglobalphenomenon,witha multifunctionalapproach,ahuman

experience, ageographic phenomenon, abusiness, anin dustrial type complex, comprising a

setofactivities, services and industries:

transport, accommodation, catering and restaurant trade, leisure and hospitality services that are offered to meet the needs of tourists. "Nowadays, tourism manifests as a distinct field of activity ity with an increasingly more activity presence in econo micands ocial life, with one of the fast est evolutions. Ge nerator of profound

transformationsinsocialdynamics,tourismwasalsosta ted tobea factorofprogressand civilization,asapromoterofinternationalrelationsand, morerecently,theargument of

globalizationandsustainabledevelopment".(R.Minci u2004).

Tourismcanbeconsideredaneconomicandsocialphen omenoninthecontextthatit

hasbecomeaforce, representinga

majorsourceofincomeformany developing countriesin

internationaltrade.DavidScowsill,President &CEO ofWTTC,said:"Atatimeofglobal

economicchallenges, Travel&Tourismcontinuestogr owfasterthantheglobaleconomy,

andisasustainablesourceofjobsandamotorofgrowthf oreachregiontheworld".(Travel&Tourism2015willg rowfasterthantheglobaleconomy,Monday,March23, 2015).

Another school of thought seestourism is defined as "the set of relationships and phenomenaresultingfromthemovementandstayofpeo pleoutoftheirhomesaslongasthey do not lead to permanent establishment and are unrelated to any gainful employment". (Hunziker andKrapf, 1941), "acombinationofservices and attracti

veimage" (Lanfa,1980) "Temporary movementofpeopletodestinationsoutsidetheirnormal workandsubsistence,

activities undertakenduring their stay in those destinations and the facilities created to meet their needs". (Mathies on and Wall 1982), "The sum of the phenomena and relationships arising

fromtheinteractionoftourists, business suppliers, hostg overnments and host communities in

the process of attracting and hosting these tourists and oth ervisitors", (Macintoshand Goeldner 1986), "the art of travel for pleasure" (Bran, F., 1997), "astudy of human live



soutsidetheplace

where heusually meets the needs of industry and the impact that both heand industry have on the host, iethesociocultural, economic and physical'' (Jafar Jafari, 2000).

 $The Explanatory Dictionary of the Romanian Languag \\ edefines to urism as ``the sum of$

all relationships and phenomenare sulting from the movement and stay of people from their

placeofresidence(likespendingholidaysorannualleav e,participation invariousevents, etc.)"(Https://DEXforAndroid.com/definition/touri sm).Recentdocumentsofthe

WorldTourismOrganization(UNWTO)showthattour ismis currently the largest industry in the world largest employer, simultaneously and the forapath(insome accounting cases only)tosuperiorcapitalizationofallresourcecategorie s local and especially natural ones: the beauty of landscapes, curative qualities ofthermal mineralwater, climatic conditions, beingable to ensuret heprosperityofdisadvantagedareas.Largeconsumero fmanpower,tourismplaysan

importantroleintheeconomythrough

thefactthat, having little possibility formechanization or automation, tourism operations createpermanent new jobs. The hospitality industry tar gets: food, recreation, accommodation for those who ar e

awayfromhomeforlongerorshorterperiodsoftime,inc ludinghotels,restaurants and commercialactivitiessuchas:guesthouses,snackbarsa ndfast-

foodestablishments.Eachyear,theWTTCestimatesth eeconomicimpactoftheTravel&Tourismsector

in184countriesand24regions.In2015,tourismisasect orthatisgrowingstrongly again, creatingjobsanddrivingeconomicgrowth.

The Potentials of Tourism in Economic Growth and Job Creation

Globally, the significance of the tourism and hospitality industry for employment creation, economic development and poverty alleviation is being increasingly recognized. The tourism sector has experienced the fastest growth rate in comparison to other sectors of the global economy in recent years and is reported to account "for more than one-third of the total global services trade" (International Labour Organization, 2011). Tourism is a labour intensive industry requiring both skilled and unskilled labour force. Recent estimates indicate that the tourism industry will contribute a total of 296 million to global employment by 2019 (International Labour Organization, 2011). Besides direct contributions to global employment, the industry also has a positive

impact on livelihoods of local communities in tourism destinations. In recent years, studies have shown a growing trend in the expansion of the benefits of tourism beyond the confines of traditional tourist attraction sites to local communities (Snyman, 2012).

Many developing countries are increasing beginning to recognise the strategic relevance of tourism to their economic development and are beginning to give it considerable recognition in economic planning (López-Guzmán, Sánchez-Cañizares and Pavón, 2011). In developing societies, tourism is perceived as relevant to sustaining economies characterised by sluggish growth. This reality is true for a country such as Nigeria.

II. CONCLUSION

Creativity, innovation and been focus are ingredients succeeding as an entrepreneur. of Itcan beseenthatentrepreneurshipentailsidentifying, utilizi profitable andmaximizing ng businessopportunitiesina sustainable mannerthatcanfoster the economic growthand developmentofacommunity ornation.Businessentrepreneurshipusuallyresultsinfl ourishingmicro,smallandmediumenterprises(MSM Es)whichgeneratesgainfulemployment,createswealt handconsequentlygrowstheeconomy.Nevertheless,g overnment policies and the prevailing businessen vironment, parti cularly theuncontrollablefactorscan impedethesignificantimpactofentrepreneurshiponec onomicgrowth/development.This can beseen in theNigerian economysituationin the past decade. AlthoughNigeriahasbeenexperiencingareasonablyc onsistenteconomicgrowth, therates of unemploymentandinflationhave beenfargreater.Thismeanseconomic developmenthas notactuallybeenachievedasitwere. Becauseofthelackofdatatomeasurethelevelof entrepreneurshipdevelopmentinNigeria,an often impossible. empiricalis However, a criticalnarrative textualcasestudy, such as one done inthisresearchworkcanprovide а degreeofconfidencetomakeaconclusion.Theframew orkandpolicy forentrepreneurship with consistency isfundamentalandenablinginfrastructuraldevelopme ntsareperquisitesfor any impactfulentrepreneurshipdevelopment.Untilsuffici entjobsarecreatedandwealth created, entrepreneurshiphas alongwaytogo inNigeria.



III. SUMMARY OF FINDINGS

1)Entrepreneurshipplaysacrucialroleintheeconomic growthanddevelopmentofany nation such as people service oriented industry like tourism and hospitality sector. In orderwords, there isaveritablelinkbetweenentrepreneurshipdevelopme ntandeconomic development.

2)Economicgrowthisanecessaryfactortofosterecono micdevelopmentofanynation; justas

Nigeria's economy has continued to grow over the last decade-with thereal GDP growthrate hovering around 7%. However, economic development, which has to be en inimproved living standards of the populace, has remained agreat challenge in the country.

3)Nigeriabusinessenvironmentandprevailinggovern mentpoliciesandprogrammesarequite unstable and turbulent toallow for anysignificant impact on entrepreneurship development.

4) Tourism and hospitality Entrepreneurship can foster economic growthand developmentprimarilyby generating employment andfoster thegrowth of micro, small and mediumenterprisesin Nigeria.

5)Afundamentalrequirementtoenhancetheprospects ofentrepreneurshipdevelopmentin Nigeria would be reviewing the National Policy on Education as well creating a clear National Policyon Entrepreneurship to re-orientate Nigerians.

6) Wealth creation and poverty reduction are key benefits when entrepreneurship is taken seriouslybytheNigeriangovernment

sinceunemployment willgraduallybe curbed.

IV. RECOMMENDATIONS

Tourism and hospitality industry are indispensable in the area of job creation and supporting economy diversification andincome generation. I therefore recommends that policymakersshould put more emphasis on youth's entrepreneurship programmes in the tourism and hospitality sector. The development of family

businessprovidesaspecificbackdropforentrepreneuri al activities in the tourism and hospitality industry. These businesses are often focused on avision that putsp ersonal and family needs and preferences before profit maximization. The tourism industry attracts many entr epreneurs through business operations in this area, even if in most cases, more than 80%, leadership is provided by the owner, who does not always have

thenecessarytraining.

Theincreaseddemandinthetourismindustrystimulate dtheemergenceofmoresmallandmediumsizedhotels, resortsandlodges.Accordingtoliterature,smallandme diumsizedhotelsareanextensionofentrepreneurialch aracteristicsoftheownersormanagersofhotels. Inmost, owners/managers of small and medium sized hotels/guesthouses/cottages are male, middle-agedorolder

withasecondaryandhighereducationlevel,andwhose previousmajorsorknowledgewerenotrelatedtotouris m.Theypossess,however,selfconfidenceandanindep endentpersonalityasbasictraits.InRomania,thelarges tnumberofbusinessesbegantodevelopafter2000,once theycouldbenefitfromEuropeanfundingthroughpreaccessioninstruments.Inadditiontoweaknessesinter msoflackofknowledgeandskillsinbusinessmanagem ent,whichtheentrepreneursthemselvesareawareof,th egovernmentneedstoplay

amoreproactiveroleinpromotingthetourismandhospi talityindustry. "Anidealrecipeforsuccessinbusinessh asnotbeeninventedyet,butthemagicingredientshaveb eenknownforalongtime.Moststrategistsandanalystsr educethosetothesekeytraits:curiosity,action,strategy ,tobeachievedbythosewhowanttodobusinessandprof it".(ValentinDimitriu,2011)This,inthecontextinwhi chtheyoperateinamarketingenvironment,continuest ochange,withcumbersomeaccessibilitytofinancialre sources,withfallingdemand,increasedbureaucracy,t heeconomicdownturnworldwide,excessive

taxation, inflation, difficulties that

createissuesregardingtheoverallevolutionofnational and international business.

ThestrengthofSMEsisthehighcapacitytoadapttochan gingbusinessenvironments,

theflexibilitytoredirecttheiractivity. These are entities that are much easier to control due to

theirsmallersizeandcanbeconsideredasstaff'incubat ors",SMEsinthelocalmarketbeing themostpowerful private employer intheeconomy, with1.2-1.8millionemployees at nationallevel. The most disadvantage notable of **SMEs** is, usually, the lack offinancial resources, weak capitali zation.Atthesametime,SMEsgenerallylackthefinanc ialstrengthtosupportthemselvesforlongperiodsofred uctionorstagnationofactivityorfinancialloss, requirin gsupportintheseperiods, when the ycannot actas a suppl ementarysourceofbudgetrevenue.(TheodorNicolau, ConsultingDirectorAnaKTZ).Astheglobaleconomy struggles to recover and marketing through social media becomes a strategic imperative, small businesseshaveexcellentopportunitiestoexpandinne wdirections.

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